



# FACTON & CONMOTO

YOUR PARTNERS FOR A COST-OPTIMIZED VALUE CHAIN



## REDUCE COSTS

As the percentage of purchased parts in product manufacturing rises, purchasing departments have a major impact on the cost structure and the profitability of the enterprise. Purchasing agents need deep insight into their suppliers' cost structures to achieve the **best price in purchasing negotiations**. The **FACTON EPC Should Costing** solution makes it possible to analyze the prices of purchased parts quickly, transparently and coherently and compare them to predefined target costs. **Measures to cut costs** or to **meet a set cost target** can easily be defined, evaluated and tracked using costing parameters.

## VALID PURCHASED PART ANALYSES

The **integrated external benchmark data** delivered via FACTON EPC Should Costing enables purchasing to understand and evaluate a supplier's cost structures in detail. It provides data records on material, wage and overhead costs as well as machine data. It is also easy to integrate **in-house data** into the solution.

## CALCULATION OF MANUFACTURING PROCESSES

Manufacturing times have a major impact on costs, which is why FACTON EPC Should Costing supports the target cost calculator in **calculating specific manufacturing processes**: For example, process times can be determined using technical input parameters. The benchmark data content provides the relevant machine and material data for processes.

## CONMOTO AND FACTON: OPTIMIZE PRODUCTS AND PROCESSES, REDUCE COSTS

The management consultancy ConMoto helps you to establish costing departments, systematically control your target costs and optimize your product costs from the very start of the development phase. Supported by the FACTON Should Costing Solution, industry experienced consultants analyze systematically the entire supply chain in terms of cost potentials and help their customers with the consistent and sustainable implementation of appropriate product and process optimizations.

Manage your value chain processes with ConMoto and **FACTON EPC Should Costing** to **enhance your profitability, flexibility and competitiveness**.

### ADVANTAGES AT A GLANCE

- Strategic and holistic management consulting
- Sustainable cost optimization throughout the entire supply chain
- Efficient product design
- Cost-optimized purchasing through:
  - Fast, detailed purchased part price analyses
  - Easy analysis of procurement volumes and quantity effects
  - Solid basis for make-or-buy decisions
  - Integrated external and internal benchmark data
  - Simple costing against target costs

For more information, please visit [www.conmoto.de](http://www.conmoto.de) and [www.factor.com](http://www.factor.com)

### ABOUT FACTON

The FACTON EPC Suite is the leading Enterprise Product Costing (EPC) solution for the automotive, aerospace, mechanical engineering and electronics industries. Its specific solutions offer robust answers to the requirements of executive management and individual departments within the enterprise. FACTON EPC enables standardized, enterprise-wide costing independent of location and department for maximum product cost transparency throughout every phase of the product lifecycle. Businesses accelerate their costing, achieve pinpoint cost accuracy and secure their profitability.