

Industry Insight **Rail Industry**

What you can do now to set the course for the future

Confront vital challenges to boost productivity

The optimism is palpable. The rail industry is a future-oriented sector with considerable growth potential, a good standing in society and political backing.

The industry is constantly changing. Consolidation and transformation processes are the order of the day and are constantly impacting the industry and the challenges are multi-faceted. Higher volumes put a strain on in-house capacities, unstable supply chains jeopardize the ability to deliver, a high level of regulation and encrusted structures are an obstacle to flexibility and speed.

Companies in the rail industry must not allow themselves to be drawn into the operational maelstrom of existing challenges. Acting, prioritizing and shaping alternatives instead of just reacting is the right way forward.

For future success, businesses must become more effective, more efficient, faster and more sustainable. Differentiation from the competition is achieved through higher speeds. It is not the big that eat the small, but the fast that eat the slow.

It is vitally important to react to the new dynamics in the market at an early stage and to tackle the right things to benefit from the new trends in the coming years.

You can rely on ConMoto's more than 30 years of experience in increasing efficiency in production, indirect areas of value creation: Unlock your productivity potentials now! ConMoto's approach has passed the practical test a hundred times over. We implement concepts that work immediately.

We Manage Change.

ConMoto „Fit-for-Future“-Program for the rail industry

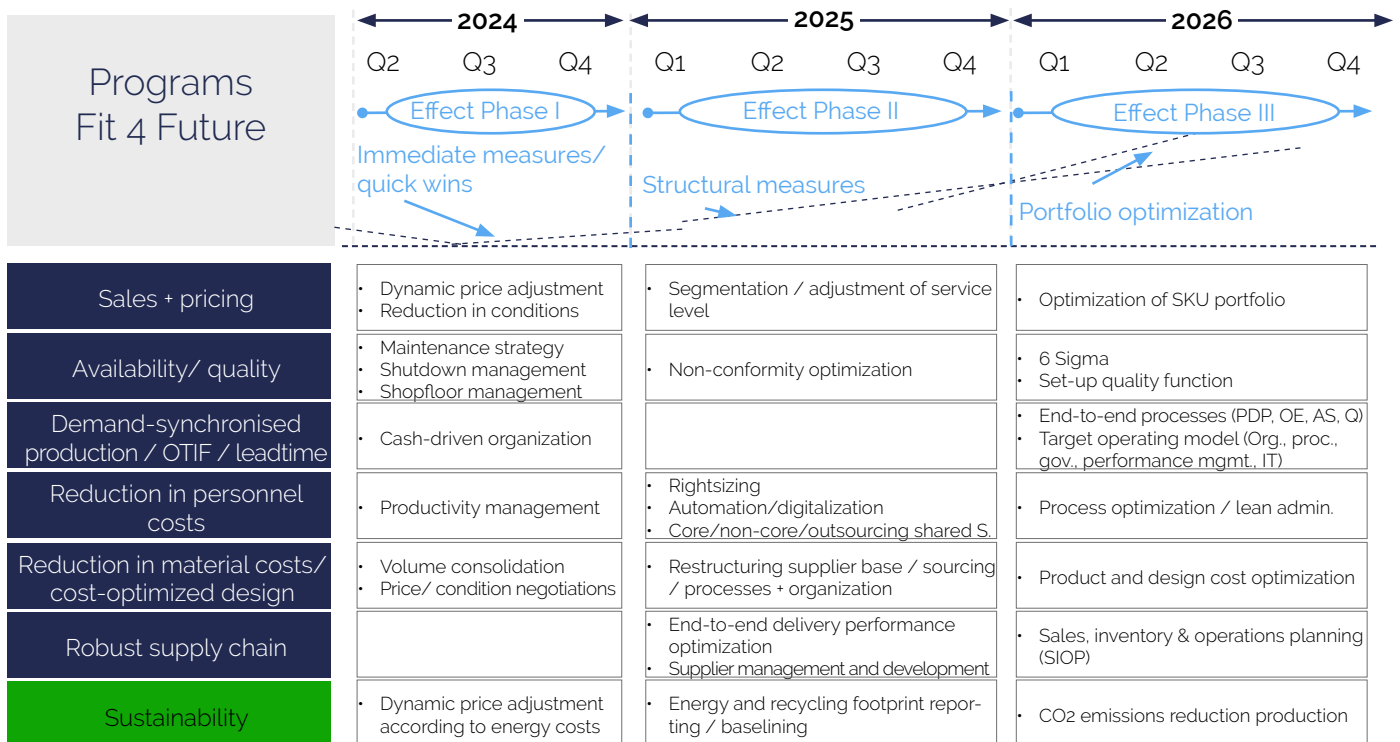
Current challenges

- High complexity, lack of speed and flexibility of internal processes combined with a shortage of skilled workers
- Unreliable supply chains, rising costs, production downtime due to a lack of flexibility and inefficient planning
- Insufficient reliability of operating resources and equipment, unplanned downtime, and high additional costs
- Need for infrastructure renovation, high investments, deadline and cost risks in the implementation of modernization measures
- Integration of new technologies such as automatic clutches, digital services, autonomous driving, use of AI
- High energy costs and increasing pressure for CO2-neutral production processes

Objectives of ConMoto support

1. Process simplification in sales, planning and production to increase productivity with optimized personnel deployment
2. Stabilization of supply chains, process and system optimization with active supplier management, bottleneck management
3. Implementation of predictive maintenance and development of a predictive maintenance strategy
4. Investment controlling, avoidance of additional costs and deadline risks through agile project management, acceleration of implementation
5. Acceleration of the innovation and product development process, efficient allocation of resources through technology roadmaps
6. Orientation of production towards sustainable energy use

Our approach in your industry



ConMoto supports you with its many years of expertise in overcoming the decisive challenges. We apply innovative consulting methods and data-supported analysis tools. Together with you we lay the foundation for your value creation and growth strategies.

We look forward to talking to you to work out an approach tailored to your situation. Contact us!